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***Climate Tech Manufacturing Conference***  
**October 17-19, 2022**

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## **BPU Unveils Results of Retool WNY Climate Tech Manufacturing Study**

The Jamestown Board of Public Utilities (BPU) has released the results of a comprehensive study on opportunities and challenges in the climate technology sector for Western Southern Tier manufacturers. The study was completed by Jack McGowan, project manager for Insyte Consulting and is part of a multi-year grant commitment from the New York State Energy Research and Development Authority (NYSERDA). The full study is available on the BPU's Business Development website: <https://www.jamestownbpu.com/386/Retool-WNY>.

"The study provides many avenues for our regional manufacturers to participate in the growing climate technology sector," BPU General Manager David Leathers said. "These range from development of start-up companies to collaborations between small businesses and large manufacturers to provide needed components for products through supply-chain agreements."

The Insyte study cited several strategies for economic growth in the Southern Tier in the rapidly expanding climate technology sector. These include:

- **Attracting and recruiting climate technology companies through aggressive state and local business development efforts**
- **Pursuing opportunities for Southern Tier manufacturers to be suppliers for New York state-funded projects**
- **Encouraging major Southern Tier companies to analyze the feasibility of manufacturing climate technology products or facilitating contacts between Southern Tier companies and larger companies with supply-chain needs.**

The study points out that many major corporations with regional plants provide products to the climate technology sector at other locations. With the emphasis on carbon reduction in New York state with the Climate Leadership and Community Protection Act approved in 2019, there could be new opportunities to manufacture parts here in the state.

Regional manufacturers can take advantage of funding available for climate tech business opportunities through [NYSERDA](#), the New York Power Authority, county industrial development agencies (IDAs), and the USDA Business Programs.

In addition, the BPU's grant allows for up to 10 manufacturers to participate in detailed studies to identify opportunities to participate in the climate technology sector and to develop plans to pursue these opportunities.

The release of the comprehensive study is part of a planned intensive discussion on climate technology opportunities in manufacturing that is the focus of Retool '22, a Climate Tech Conference for Manufacturers, scheduled for October 17-19 in Jamestown. The conference will feature keynote speakers and panelists representing manufacturers, entrepreneurs, investors, educators, and government leaders. More information about the conference and the registration link can be found here:

<https://www.jamestownbpu.com/350/Business-Development>.